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Handmade is a publication produced and distributed by Wholesale Supplies Plus. In our continuing effort to provide not only the top quality products you are used to, but the information and resources you need, we came up with the following publication to better educate and inform our customers on trends, best practices, products, inspiration, recipes, and much more! Stay tuned each month for a new installment themed for the appropriate season to give you the inspiration and information you need to make your business as successful as possible!

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#### Message From Debbie & Table of Contents



#### SEPTEMBER: BACK TO SCHOOL

Say good bye to summer and hello to "Back to School"!

September always holds a special time in my heart. It was 16 years ago this month that I first learned to make soap. I will never forget being obsessed with scents, colors, and molds. I was hooked.

Wholesale Supplies Plus was founded 3 years later as a way to improve accessibility of quality ingredients to the handmade industry. Over the years, the WSP product line has grown but the focus on quality has always been our driving force.

In this September issue of Handmade you will find the inspirational themes that make the month so special. The kids are "Back to School" with "Apples" for their teachers, Moms around the country can relax with a cup of "Tea", and prepare for the very busy "Fall Season".

Inside, we have several fun, new recipes as well as creative design ideas. There are articles to help your business succeed, keep you on top of trends, and much, much more. On top of it all, we have sales and discounts you can't miss - make sure you read to the end and you will find the first sale begins in just a few days!!!

Enjoy!

Debbie Mary

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Going back to school brings with it a number of feelings and memories. One of the most common associations we all have is giving your new teacher an apple on the first day. A Fall favorite and loaded with beneficial attributes, the apple has become a universal symbol of all things wholesome and healthy.

Many people know the health benefits of eating apples. While the saying 'An apple a day keeps the Doctor away' was born over a century ago when the specific benefits were not even known, we now are aware that one small apple comes packed with Vitamin C for a boost to the immune system, phenols to reduce cancer risk, loads of fiber which reduces the risks of heart disease and diabetes, and a reduction of tooth decay due to their natural teeth cleaning, bacteria-killing enzymes. However, there are additional benefits that you may not know having to do with their scent and seed oil!

The scent of green apple has been proven to reduce the pain of a migraine headache. In a 2008 study, "...researchers believe specific food odors may work with memory to ease an individual's headache symptoms. Previous research has revealed that memories evoked by food smells (are) usually pleasant and associated with a positive mood state..." The research subjects received inhalers with the scent of greenapple and 15 of the 50 subjects found the smell pleasant which lead to the theory that "...the green-apple scent may have induced a positive mood state in the 15 patients, and such a state would tend to reduce perceptions of pain."\* The scent of a green apple has also been linked to relieving symptoms of claustrophobia by making spaces seem larger and can be used to make small spaces seem more spacious.

Apple seed oil also holds a number of prized benefits from the essential fatty acids that help promote skin renewal and moisturize skin and hair. This oil contains a large quantity of natural sulfur that helps in the production of collagen, which keeps your skin elastic and young-looking. Your hair can also gain shine, strength and some volume from apple seed oil.

Combine these benefits with their clean, crisp scent and attractive color and shape, and you have all the ingredients for great soaps and personal care products. As the summer days get shorter and the kids are shipped off to school with a shiny red apple for their teachers, take the time to experiment with a variety of apple-scented and apple-derived ingredients for all of your personal care projects. Check out the following pages for inspiration on how to create a number of fun, creative projects and the top apple products and kits on <a href="https://www.wholesalesuppliesplus.com">www.wholesalesuppliesplus.com</a>!

# This month's Fragrance of the Month is from this category Gingham Apple! On Sale the entire month of September!

<sup>\*</sup>Source www.mercola.com



#### **Ombre Apple Blossom Votive Candle Kit**

This kit has been designed to make 16 votives. If you are making this product for sale, we recommend pricing at \$3.95 per votive.

You Save \$18.00 by purchasing this kit rather than buying the items separately!

This kit includes the following items:

- (3) 0.02 Case (1 lb) Soy Wax EcoSoya™ Wax Pillar Blend
- (1) 1 each Thermometer High Temperature Candy Style
- (2) 2 fl oz Apple Blossom Soy Candle Fragrance Oil 531
- (8) 1 piece Clamshell for Votive Candles 2 Candles
- (16) 1 piece Simple Soy Wick V Candle Wick
- (1) 1 block Candle Color Dye Block Red
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (8) 1 label(s) Votive Candle Label 1.25 inch (CW 8)
- (8) 1 piece Soap Pop Sticks
- (1) 1 piece Instruction Sheet

#### **Apple Brown Betty Soap Loaf Kit**

This kit has been designed to make 16 bars of soap. If you are making this product for sale, we recommend pricing at \$6.95 per bar.

You Save \$8.20 by purchasing this kit rather than buying the items separately!

This kit includes the following items:

- (1) 1 mold(s) Loaf Regular Clear Silicone Mold 1501
- (1) 1 mold(s) Round Basic GLOSSY Silicone Mold 1602
- (1) 2 lb Honey MP Soap Base (2 lb. Tray)
- (1) 2 lb Extra Clear MP Soap Base 2 lb Tray
- (1) 2 lb Ultra White MP Soap Base 2 lb Tray
- (1) 2 lb Goat Milk MP Soap Base (2 lb. Tray)
- (1) 2 fl oz Snickerdoodle Cookie Fragrance Oil 285
- (1) 2 fl oz Apple Pie Fragrance Oil 104
- (1) 0.25 oz (1 TBSP) Aborigine Amber Mica Powder
- (1) 2 fl oz Brown Sugar Fragrance Oil 636
- (1) 0.5 lb Oat Scrub

- (1) 0.22 oz (1 TBSP) Golden Bronze Mica Powder
- (1) 1 piece Mask Basic Procedures
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (1) 1 piece 20/410 Black Ribbed Sprayer Top Clear Cap
- (1) 1 Bottle 2 oz Clear Round Bullet Plastic Bottle 20/410
- (1) 1 each Hairnets 21 inch Disposable
- (1) 1 piece Droppers Plastic
- (1) 1 piece Instruction Sheet



#### **Apple Balsam Pine Tree Soap Loaf Kit**

This kit has been designed to make 8 bars of soap. If you are making this product for sale, we recommend pricing at \$6.95 per bar.

You Save \$19.18 by purchasing this kit rather than buying the items separately!

This kit includes the following items:

- (1) 1 mold(s) Tree -Silicone Tube Mold 1904
- (1) 0.6 oz (1 TBSP) Matte Woodland Green Pigment
- (1) 0.28 oz (1 TBSP) Super Sparkle Iridescent Glitter
- (2) 0.18 lb (2 oz) Glycerin Natural
- (1) 1 piece Mask Basic Procedures
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (1) 1 piece 20/410 Black Ribbed Sprayer Top Clear Cap
- (1) 1 Bottle 2 oz Clear Round Bullet Plastic Bottle 20/410
- (1) 1 each Hairnets 21 inch Disposable
- (1) 1 piece Droppers Plastic
- (1) 1 mold(s) Star Silicone Tube Mold 1905 (1) 1 mold(s) - Loaf - Regular - Clear Silicone Mold 1501
- (1) 2 fl oz Apple Balsam Pine Fragrance Oil (152) (1) 2 lb - Extra Clear MP Soap Base - 2 lb Tray
- (1) 2 lb Goat Milk MP Soap Base (2 lb. Tray) (1) 0.26 oz (1 TBSP) - Sparkle 24 Karat Gold Mica Powder

#### Apple Product Highlights



Crafters Choice™ Apple with Leaf Soap Mold (CC 178)



Crafters Choice™ Reed Stick Scented Base - Apple Crisp 261



Crafters Choice™ Pomegranate Apple Fragrance Oil 635



Crafters Choice™ Apple Jack N' Peel Type Fragrance Oil 148



Crafters Choice™ Apple Pie Fragrance Oil 104



Crafters Choice™ Apple N' Spice Fragrance Oil 115



Crafters Choice™ Apple Balsam Pine Fragrance Oil (152)



Crafters Choice™ Apple Orchard Fragrance Oil 273



Crafters Choice™ Apple Caramel Crunch Fragrance Oil 558



Crafters Choice™ Apples & Acorns Fragrance Oil 534



Crafters Choice™ Apple Blossom Soy Candle Fragrance Oil 531



Apple Mango Tango\* Fragrance Oil TBD



Apple & Cinnamon\*
Fragrance Oil TBD



Apple Pecan Sage Fragrance Oil TBD



Crafters Choice™ Farmhouse Cider Fragrance Oil 262



Crafters Choice™ Fresh Picked Apple\* Fragrance Oil 165



Crafters Choice™ Hot Apple Pie Fragrance Oil 333



Crafters Choice™ Enchanted Apple\* Fragrance Oil 373



Crafters Choice™ Country Apple\* Fragrance Oil 476



Crafters Choice™ Green Apple Fragrance Oil 266



Crafters Choice™ Gingham Apple\* Fragrance Oil TBD



Crafters Choice™ Stained Glass Apple Red Powder Color



Crafters Choice™ Stained Glass Apple Red Liquid Color

#### **Ombre Votive Candles: Apple Blossom**

Project Level: Advanced Estimated Time: 1 Hour

Yields: 16 votives (8 clamshells)

Ombre is a huge trend for 2012. The term Ombre refers to a graduation of color (fading from dark to light). These candles show off a new technique to mimic this current trend, and they smell as pretty as they look!



#### Ingredients

- 3 Pound(s) EcoySoya Wax Pillar Blend
- 4 Ounce(s) Crafters Choice Apple Blossom Soy Candle Fragrance Oil
- 1 Piece(s) Crafters Choice Candle Color Dye Block Red
- 16 Piece(s) Crafters Choice Simple Soy Wick V Candle Wick
- 8 Piece(s) Crafters Choice Clamshell for Votive Candles 2 Candles
- 8 Piece(s) Votive Candle Label 1.25 inch (CW 8)

#### **Equipment**

- Digital Scale
- Mixing Spoon or Wooden Skewers
- Popsicle Sticks
- Thermometer High Temp Candy Style
- Wax Melter, Melting Pot or Double Boiler
- Wick Trimmer or Scissors

#### **Directions**

- 1. Making a candle can be dangerous if you do not follow the directions. Please read all of these instructions prior to making the candle.
- 2. Prepare work area. Cover counter with newspaper or some type of covering.
- 3. Lay out clamshells on table and place a wick in each cavity.
- 4. To make these candles, you will need 2 separate pots of melted wax. You can use the double boiler method, crock pot or wax melter.
- 5. NOTE: WAX SHOULD NEVER BE MELTED ON DIRECT HEAT. YOU ALWAYS WANT TO USE THE DOUBLE BOILER METHOD. NEVER LEAVE WAX UNATTENDED. WAX WILL NOT BOIL....INSTEAD IT WILL FLASH FIRE!! IN THE EVENT OF FIRE, REMOVE HEAT AND EXTINGUISH WITH BAKING SODA, FLOUR OR A FIRE EXTINGUISHER INTENDED FOR OIL FIRES.
- 6. Weigh 30 oz. of wax and place in a melter. Heat until completely melted. Remove from heat.
- 7. In a separate pot, place 5 oz. of wax. Heat until melted.
- 8. Shave off a small amount of the red color block and add to melted wax. To test wax once color has melted in, take a few drops and place on a paper plate. It will dry to the color it will be. Add more color if a darker shade is desired.
- 9. To first pot of wax (uncolored), add 3.60 oz. of fragrance. Mix well.
- 10. Checking temperature of red/pink wax, be sure it is not over 140 degrees.
- 11. Begin pouring wax into each cavity, about 1/4-1/2 inch deep. Pour all 8 clamshells (16 cavities). You are now done with the red wax.
- 12. When you see the first layer start to harden slightly, take the larger pot of wax and pour a thin layer over first layer.
- 13. The wax should break through the first layer so the color will bleed into the second layer. If wax hardens too much, you can take a wooden skewer and poke a few holes to let some of the red wax out.
- 14. Continue pouring small layers of wax as each layer starts to set up. While you are waiting to pour each layer, keep your wax on a low heat to keep it warm. If the wax cools off, it won't "break" into the previous layer.
- 15. Don't worry if the layers aren't poured evenly. Each candle will be unique and different.
- 16. The wicks may need to be centered while pouring the layers. Place popsicle sticks over the top of the clamshells to hold wick in place. Be sure to remove after wax starts to set up so the sticks do not leave marks on top of the votives.
- 17. As you pour each layer, the colors will gradually lighten and end up with white or very light pink wax on the top.
- 18. Continue until all cavities are completely filled. Let candles harden.
- 19. Trim wicks so clamshells can be closed. Label accordingly with candle warning labels.
- NOTE: ALWAYS BURN VOTIVE CANDLES IN A CONTAINER DESIGNED FOR VOTIVE CANDLES.



#### Jar Candle: Caramel Apple

Estimated Time: Under 6 Hours Yields: 12 - 9 oz. candles

These candles have a great scent throw and will fragrance your home with the smell of a sweet caramel apple!

#### Ingredients

- 6 Pound(s) EcoSoya CB Advanced Soy Wax
- 12 9 oz. Straight Sided Round Jars
- 12 70/450 Metal Primitive-Black
- 12 Simple Soy Wick 2
- 6 Ounce(s) Crafter's Choice Fresh Picked Apple Fragrance
- 4 Ounce(s) Crafter's Choice Caramel Pecan Fragrance
- 1 Piece(s) Crafter's Choice Candle Color Dye Block Brown
- 1 Piece(s) Crafters Choice Candle Color Dye Block Red
- 12 Piece(s) Container Candle Warning Labels CW1
- 24 Piece(s) Popsicle Sticks

#### **Equipment**

- Candy Thermometer
- Digital Scale
- Drinking Straw
- Hot Glue Gun
- Jelly Roll Pan (to protect work surface)
- Masking Tape
- Wax Melting Pot or Double Boiler
- Wax Stirrer (we use wooden skewers)

#### **Directions**

- 1. NOTE: If you are making these products for sale, good manufacturing practices recommend you wear a hairnet, gloves and a mask. We also recommend a clean apron.
- 2. Prepare 12 jars by fastening wicks to bottom. For this step, you wil need a drinking straw that has been cut in half (about 5.5") and a hot glue gun.
- 3. Take one wick and thread through the drinking straw. Holding the wick in one hand, place a large drop of hot glue on the bottom of the tab and place the straw/wick down into the jar. Hold until set, then remove straw.
- 4. Continue until all jars have been wicked.
- 5. Fasten a piece of masking tape onto the jar to mark the pouring line for your first layer. We placed the tape about 2/3 up from the bottom.
- 6. Weigh 50 oz. of wax. Place in melting pot or in double boiler. Heat wax until melted and wax reaches 140 degrees. Then, remove from heat.
- 7. The dye block comes in two pieces that are scored in the middle. Cut the pieces in half. Then, taking one of the blocks, cut that in half and add to melted wax. Stir wax until color is completely dissolved.
- 8. You can check the shade the wax will dry to by putting a few drops on a paper plate. When it dries, that is the color your candle will be. If a darker shade is desired, shave off color from the dye block and add to wax.
- 9. Add 5 oz of Fresh Picked Apple fragrance oil. Mix well. When wax cools to 120-125 degrees F, pour wax into prepared jars to line marked for first layer.
- 10. To hold wick in place until wax hardens, place wick between two popsicle sticks to keep it straight and centered.
- 11. Let candle completely harden. This should take a few hours.
- 12. Weigh 36 oz. of wax for second layer. Melt as above in melting pot or double boiler. When temperature reaches 140 degrees F, remove from heat.
- 13. Cut brown dye block into 2 pieces. Cut one block into quarters. Add to wax. If darker color is desired, add more.
- 14. Add 3.6 oz. Caramel Pecan fragrance oil. Mix well.
- 15. When temperature reaches 120-125 degrees F, pour "caramel topping" over first layer.
- 16. Hold wicks in place as above until wax hardens.
- 17. Let candles cure for at least 24 hours. Trim wick to 1/4" above wax. Affix warning label to bottom of jar.

#### **MP Soap: Apple with Leaf**

Project Level: Intermediate. Estimated Time: 1 Hour

Yields: Approx. (4) 4 oz Bars of Soap

#### This soap makes a great teacher's gift. It looks fantastic in the kitchen.

INCI Ingredient Label: Propylene Glycol, Sorbitol, Glycerin, Sodium Laureth Sulfate, Sodium Stearate, Sodium Myristate, Sodium Cocoyl Isethionate, Triethanolamine, Water, Fragrance, Ultramarines, Red 40, Diazolidinyl Urea, Methylparaben, EDTA, Benzophenone 4



#### <u>Ingredients</u>

- 1 Pound(s) Crafter's Choice Extra Clear Soap Base
- 1 Tablespoon(s) Crafter's Choice Country Apple Fragrance
- 4-10 Drop(s) Crafter's Choice Americana Red Liquid Pigment
- 4-10 Drop(s) Crafter's Choice Matte Woodland Green Liquid Pigment

#### **Estimated Prices**

- Cost \$1.00
- Retail \$3.95
- Wholesale \$2.00

#### **Equipment**

- Mold: Crafter's Choice Apple with Leaf
- Beaker Microwave Safe Plastic
- Beaker Microwave Safe, Plastic
- Double Boiler
- Droppers Plastic
- Gloves
- Ladle
- Measuring Cup Small Plastic, 1 oz
- Plate Disposable Paper
- Rubbing Alcohol Fine Mist Spray Bottle
- Scale Digital
- Soap Slicer/Cutter
- Spoon
- Stove Top
- Thermometer Digital

#### **Directions**

- 1. If you are making these products for sale, good manufacturing practices recommend you wear a hairnet, gloves and a mask. We also recommend a clean apron.
- 2. Using a soap slicer, cut clear soap into 1-2 inch pieces. The soap slicer is dull and perfect for this project. Do not use a knife as it is very sharp and the soap is slippery. The knife could slip causing injury.
- 3. Set aside 1 oz of clear soap. Place remaining clear soap in a double boiler. Heat slowly and avoid burning.
- 4. Once liquid, add fragrance oil and red color. Stir thoroughly. Set aside.
- 5. Place the unmelted 1 oz of clear soap in the beaker and heat for 10 seconds or until fully melted. Color with areen color.
- 6. Fill a plastic dropper with liquid green soap. Using the filled plastic dropper, squeeze a small amount into leaf area of mold. Allow to fully cool.
- 7. When red soap has cooled to 130°F. Spritz green leaf with a fine mist of rubbing alcohol. Carefully ladle red soap into mold.
- 8. Spritz top of soap with rubbing alcohol. (This will pop bubbles and give a smooth surface to the soap)
- 9. Allow soap to naturally re-harden.
- 10. To un-mold, place mold (with soap in it) in freezer for 20 minutes. When the mold returns to room air, it will expand as it warms and the soap will drop out. For really hard to un-mold soap, run warm water over the back of the mold
- 11. The soap is ready to use after unmolding. If you plan to sell your soap, wrap it immediately. Options are plastic wrap, shrink wrap or cello bags. Proper packaging keeps the fragrance strong. Don't forget to label the soap to complete the package. Label according to FDA cosmetic label guidelines.



Tea is an ingredient gaining huge ground in our industry. With its beneficial properties and wonderful smell, tea based soaps and personal care products are popping up all over the place. Learn how to create products that bring your customers up to speed with this trend.

The most beneficial tea out there is definitely green tea. Whether drinking it or using it in a personal care product, all can reap the benefits of green tea. Loaded full of anti-oxidants, green tea has been known to fight free radicals, sooth acne, calm inflammation, prevent skin cancer, improve psoriasis, and much more! Green Tea creams are being proven effective to combat all of the listed ailments plus a list of things yet to be known. With all of the harsh chemicals out there to achieve the same effects that a personal care product with green tea can, why not create products that not only improve these symptoms, but do so naturally?

While green tea and white tea are often lauded for the benefits they provide, black tea has also been looked at for it's stress-relieving properties. In a University College London study, a double blind test proved out that those who drank black tea after a spike in stress levels, had a reduction of the stress hormone, Cortisol, by 47% 50 minutes after drinking the tea. It was concluded that black tea brought down immediate stress levels as well as made it easier for people to recover from their lives' daily stresses.\* Additionally, black tea can be used topically to reduce puffiness, (teabags over the eyes, anyone?) as a natural astringent, to soothe bug bites and sunburn, and to fight blemishes.

Aside from tea's benefits, tea has a range of delicious scents. From the crispy, fresh green tea scent to the sweet, floral scent of black tea, you're bound to find a tea to suit your customers. Tea is one of the most universal drinks out there and it can be one of the more universal ingredients as well. Try a variety of tea-inspired recipes today and let your customers choose a delicious-smelling and highly beneficial personal care product for themselves!

Browse the following pages and see what products Wholesale Supplies Plus has to aid you in creating the perfect tea infused products. Go to <a href="https://www.wholesalesuppliesplus.com">www.wholesalesuppliesplus.com</a> to get more information on these products and so many more!

<sup>\*</sup> Source www.teasetc.com

#### **Iced Tea Soap Loaf Kit**

This kit has been designed to make 8 bars of soap. If you are making this product for sale, we recommend pricing at \$6.95 per bar.

You Save \$6.99 by purchasing this kit rather than buying the items separately!

This kit includes the following items:

- (1) 1 mold(s) Loaf Regular Clear Silicone Mold 1501
- (1) 1 mold(s) Round Guest GLOSSY Silicone Mold 1607
- (2) 2 lb Crystal Clear Soap Base 2 lb Tray
- (1) 1 set Mini Mixer Cordless
- (1) 2 fl oz Iced Tea Twist\* Fragrance Oil 688
- (1) 2 lb Ultra White MP Soap Base 2 lb Tray
- (1) 2 fl oz Lemon EO- Certified 100% Pure 725
- (2) 1 piece Beaker Natural Polypropylene
- (1) 0.25 oz (1 TBSP) Neon Laser Lemon Dye Powder
- (1) 0.35 oz (1 TBSP) Matte Brown Oxide Pigment Powder
- (1) 1 piece Mask Basic Procedures
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (1) 0.18 lb (2 oz) Glycerin Natural
- (1) 1 piece Instruction Sheet





#### **Green Tea Butter Lotion Kit**

This kit has been designed to make (8) 2.5 oz bottles. If you are making this product for sale, we recommend a retail price of \$9.95 per jar.

You Save \$29.53 by purchasing this kit rather than buying the items separately.

This kit includes the following items:

- (8) 1 Bottle 3.5 oz Natural Airless Pump, Bottle & Top Set
- (1) 0.03 lb (1/2 oz) Vitamin E Natural
- (1) 2 fl oz Green Tea & Cucumber\* Fragrance Oil 466
- (1) 0.125 lb (2 oz) Germall Plus Liquid
- (1) 0.125 lb (2 oz) Green Tea Butter Blend
- (1) 0.125 lb (2 oz) Emulsifying Wax Soft & Silky
- (1) 0.125 lb (2 oz) Grape Seed Oil
- (1) 1 piece Mask Basic Procedures
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (1) 1 each Hairnets 21 inch Disposable
- (2) 1 piece Droppers Plastic
- (1) 1 piece Instruction Sheet

#### **Bath Tea with Spa Salts Kit**

This kit has been designed to make (32) large bath tea bags. If you are making this product for sale, we recommend a retail price of \$1.50 each.

You Save \$18.67 by purchasing this kit rather than buying the items separately.

This kit includes the following items:

- (2) 3 cup Bath Tea: Basic
- (32) 1 piece Bath Tea Bags (4.5" x 3.75")
- (1) 0.5 fl oz Lavender 40/42 EO- Certified 100% Pure 707
- (1) 1 lb European Spa Salt Medium Grain
- (1) 1 piece Mask Basic Procedures
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (1) 1 each Hairnets 21 inch Disposable
- (1) 1 piece Droppers Plastic
- (1) 1 piece Instruction Sheet





Crafters Choice™ Green Tea & Cucumber\* Fragrance Oil 466



Crafters Choice™ White Tea Extract - Water Soluble



Crafters Choice™ Mango Berry Tea Odor Neutralizing FO 342 & Ginger\* Fragrance Oil 442



Crafters Choice™ White Tea



Crafters Choice™ Green Tea **Butter Blend** 



**Bath Tea Bags**  $(2.5'' \times 2.5'')$ 



Bath Tea Bags  $(4.5'' \times 3.75'')$ 



Crafters Choice™ White Tea Fragrance Oil 381



Mesh Bath Tea Ball



Crafters Choice™ Bath Tea: **Basic** 



Crafters Choice™ Bath Tea: **Pampering** 



Crafters Choice™ Bath Tea: Muscle Rescue



Crafters Choice™ Bath Tea: Sinus Relief



Crafters Choice™ Lemongrass Green Tea Fragrance Oil 425



Crafters Choice™ Blackberry Sage Tea Fragrance Oil 180



Crafters Choice™ Green Tea Type Fragrance Oil 163



Crafters Choice™ Iced Tea Twist\* Fragrance Oil 688

#### **MP Soap: Iced Tea Loaf**

Project Level: Advanced Estimated Time: Under 6 Hours Yields: 44 oz Loaf (8-1" slices)

Perfect summer soap for a hot summer day. The Iced Tea Twist fragrance smells so refreshing you will want to pour a glass of iced tea for yourself!

INCI Ingredient Label: Sorbitol, Propylene Glycol, Water, Sodium Stearate, Sodium Laureth Sulfate, Sodium Myristate, Sodium Cocoyl Isethionate, Glycerin, Triethanolamine, Fragrance, Titanium Dioxide, Polyester-3, Yellow 7, Iron Oxides



#### Ingredients

- 4.5 Ounce(s) Crafter's Choice Ultra White MP Soap Base
- 57 Ounce(s) Crafter's Choice Crystal Clear MP Soap
- 2 Ounce(s) Crafter's Choice Glycerin Natural
- 1/4 Teaspoon(s) Crafter's Choice Neon Laser Lemon Dye Powder
- 1/4 Teaspoon(s) Crafter's Choice Matte Brown Powder Pigment
- 2.5 ml(s) Crafter's Choice Lemon Essential Oil
- 1.5 Ounce(s) Crafter's Choice Iced Tea Twist Fragrance Oil
- 1 Piece(s) Crafter's Choice Round-Guest-Silicone Mold 1607
- 1 Piece(s) Crafter's Choice Loaf-Regular-Silicone Mold 1501

#### **Equipment**

- Digital Scale
- Large and Small Glass Measuring Cups
- Measuring Spoons
- Microwave or Double Boiler
- Mini-Mixer or Frother
- Mixing Spoons
- Plastic Beakers 2
- Soap Cutter
- Spray Bottle with alcohol(for spritzing)

#### **Directions**

 NOTE: If you are making these products for sale, good manufacturing practices recommend you wear a hairnet, gloves and a mask. We also recommend a clean apron.

#### To Make Lemons:

- 2. In small glass or plastic beaker, mix 1 oz. of glycerin with 1/4 teaspoon of Neon Laser Lemon dye powder. Mix well with mini-mixer or frother.
- Weigh 2 oz. of Ultra White soap base and place in glass measuring cup. Heat soap in microwave until it has melted.
- Add color mixture to melted soap until desired shade is reached.
   Stir well. Pour into bottom of loaf mold. Spritz with alcohol to dissolve surface bubbles. Allow to set up.
- 5. Once soap has set, carefully remove from mold. Cut into strips that are 5.5" long and 3/4" wide. These will be the rind and peel of the lemons slices.
- Repeat above steps to make more strips. You will need enough for 6 lemons.
- 7. Melt about 2 oz. of Extra Clear soap base in microwave.
- 8. Taking the Round-Guest-Silicone mold, working one cavity at a time, pour just enough clear soap to cover the bottom.
- Working quickly, take one lemon rind strip and spritz an edge of the strip with alcohol. Place the strip (alcohol-side down) into the melted clear soap, lining the circumference of the cavity with it. Spritz again with alcohol.
- 10. Repeat this step with remaining 5 soap cavities.
- 11. Melt remaining 9 oz. of clear soap. Add liquid yellow color that was previously mixed and blend well into soap.
- 12. Add 2.5 ml. of Lemon Essential oil and mix. Spritz inside of each cavity and pour melted yellow soap into each. Spritz tops of each 27. to release air bubbles. Allow to set.
- 13. Once lemons have set up, remove from molds. Cut each slice in half diagonally. Taking one half, stand on end (flat side down) and slice into thirds. Repeat with other half.
- Continue until all lemons have been cut into 6 slices. You should have 36 lemon slices when finished.

#### To Make Ice Cubes:

- Cut up 16 oz. of extra clear MP soap and place in glass measuring cup. Add .5 oz. of white soap to measuring cup. Heat together in microwave until melted.
- 16. Add .5 oz. of Iced Tea Twist fragrance oil and mix well.
- 17. Pour into Large Loaf Silicone Mold and spritz top of soap with alcohol. Set aside to set up.
- Once soap has completely hardened, carefully remove from mold. Cut soap up into small cubes - about .75" squares. Set "ice cubes" aside.
- Weigh and cup 30 oz. of clear soap. Heat in microwave until melted.
- In small glass or plastic beaker, mix 1 oz. glycerin with 1/4 teaspoon of Matte Brown Oxide Pigment Powder. Mix well with mini-mixer or frother.
- 21. To melted clear soap, add just enough brown color to look like iced tea. Add 1 oz. of Iced Tea Twist fragrance oil and mix well.
- 22. Into bottom of Large Loaf Mold, pour enough brown soap to cover bottom and spritz with alcohol.
- 23. Taking 1-2 handfuls of ice cubes, generously spritz with alcohol and place into mold, Add a few lemon slices, strategically placing into loaf so they will look like lemon slices when sliced.
- 24. Try to place so there will be a lemon slice in each slice of soap. If using mitre box, slices would be about 1 inch thick.
- 25. Spritz top generously with alcohol. Pour more brown soap, adding ice cubes and lemon slices until entire loaf is filled. Be sure to spritz all soap embeds before adding.
- 26. Try to place some lemon slices sticking out of top of loaf. Spritz top again and let set up.
- 27. Remove hardened soap from mold. Using mitre box, if available, slice soap with soap cutter. Should yield approx. 8 1" soap
- 28. Wrap soap tightly with plastic wrap or shrink bags.

#### **Lotion: Green Tea Butter**

Project Level: Easy

Estimated Time: 1/2 Hour Yields: (8) 2.5 oz. bottles

Green Tea Butter has many benefits including being moisturizing and is also thought to possess anti-itching properties. This lotion will soak into the skin leaving it silky and smooth.

INCI Ingredient Label: Water, Vitis Vinifera (Grape) Seed Oil, Prunus Amygdalus Dulcis (Sweet Almond) Oil (and) Camellia Sinensis Leaf Powder(and) Hydrogenated Vegetable Oil, Cetearyl Alcohol (and) Ceteareth-20, Fragrance, Propylene Glycol (and) Diazolidinyl Urea (and) Iodopropynyl Butylcarbamate, Tocopherol



#### **Ingredients**

- 11.2 Ounce(s) Water
- 2.0 Ounce(s) Crafter's Choice Green Tea Butter
- 2.0 Ounce(s) Crafter's Choice Grape Seed Oil
- 1.6 Ounce(s) Crafter's Choice Emulsifying Wax Soft & Silky
- 0.24 Ounce(s) Crafter's Choice Germall Plus
- 5 ml(s) Crafter's Choice Vitamin E
- 12 ml(s) Crafter's Choice Green Tea & Cucumber Fragrance Oil
- 8 Piece(s) Crafter's Choice 3.5 oz. Natural Airless Pump Bottles

#### **Equipment**

- Digital Scale
- Hand Mixer or Stick Blender
- Large and Small Glass Measuring Cups
- Measuring Spoons
- Plastic Droppers 2
- Spatula

#### **Directions**

- 1. NOTE: If you are making these products for sale, good manufacturing practices recommend you wear a hairnet, gloves and a mask. We also recommend a clean apron.
- 2. Over low heat or in a double-boiler, heat grapeseed oil and emulsifying wax until melted. Remove from heat.
- 3. In separate pan, heat water until simmering.
- 4. With hand mixer or stick-blender, begin to blend oil and e-wax on low speed.
- 5. Gradually add water and continue to blend. Once all water has been added, increase speed to medium.
- 6. Mixture will be bubbly but this will dissipate as the lotion emulsifies.
- 7. Once lotion starts to emulsify, which may take up to 10 minutes, add remaining ingredients (green tea butter, vitamin E, Germall Plus and fragrance).
- 8. Continue whisking or blending until lotion thickens. This lotion will be on the thinner side so it will flow nicely out of the airless pump bottle.
- 9. Cover bowl and let sit for about one hour. Lotion will "raise" and fluff up. You can package as is, or whip again for a few minutes.
- 10. Fill airless pump bottles about 3/4 full. Using a scale, we filled bottles to about 2-2.5 ounces. You will be able to fill 8 airless pump bottles.
- 11. Place pump and cap on bottles and label accordingly.

#### **Bath Tea with Spa Salts - Basic**

Project Level: Easy

Estimated Time: 1/2 Hour

Yields: 16 - Large Bath Tea Bags

Place a tea bag under running water, relax and enjoy the gentle aroma of the flowers and the lavender essential oil.

INCI Ingredient Label: Rose Flower, Anthemis Nobilis (Chamomile) Flower, Lavandula Angustifolia (Lavender) Flower, Mentha Viridis (Spearmint) Leaf, Rosmarinus Officinalis (Rosemary) Leaf, Juniperus (Juniper) Communis, Sea Salt, Lavandula Angustifolia (Lavender) Oil



#### <u>Ingredients</u>

- 3 Cup(s) Crafter's Choice Bath Tea Basic
- 8 Ounce(s) Crafter's Choice European Spa Salts Medium
- 2.5 ml(s) Crafter's Choice Lavender 40/42 Essential Oil
- 16 Piece(s) Crafter's Choice Bath Tea Bags 4.5" x 3.75"
- 1 Piece(s) Scoop 1/2 ounce

#### <u>Equipment</u>

- Glass Mixing Bowls (large and small)
- Iron
- Jelly Roll Pan
- Plastic Droppers 1
- Plastic Fork
- Plastic Scoop 1/2 ounce
- Waxed Paper

#### **Directions**

- 1. NOTE: If you are making these products for sale, good manufacturing practices recommend you wear a hairnet, gloves and a mask. We also recommend a clean apron.
- 2. In glass bowl, place 8 oz. of the European Spa Salts.
- 3. Drizzle 2.5 ml of Lavender Essential Oil and toss with plastic fork to mix well.
- 4. Lay salts out on waxed paper or jelly roll pan to dry.
- 5. Place 3 cups of Bath Tea Basic in large glass bowl. Add dried spa salts and mix well.
- 6. Turn iron on to medium setting.
- 7. Open one end of large bath tea bag. Place 3 full scoops of bath tea mixture into bag.
- 8. Iron open end of tea bag shut. If bag is not sealing, raise temperature on iron.
- 9. Continue to mix bath tea blend while filling so salts do not settle to the bottom.
- 10. Continue filling bags in this manner. Product should yield approximately 16 tea bags.
- 11. Place your label on front of bag or place 2 tea bags in a zip lock bag and place label on front. Or, seal in a 4 x 6 shrink bag.



Every year, millions proclaim Fall as their favorite season and for good reason. The trees change color, the weather is perfect with warm days and cool nights, and family holidays abound. Great memories are made during the fall as we focus more on our homes and time spent with family.

With cooler temperatures and shorter days, Fall is when everyone starts preparing their home for more time spent indoors, celebrations, and, of course, the long, long winter. More comfort is sought, the hearth is lit, and we long for the smells and warmth of home.

The beauty of the season is identified by warm colors and spicy scents. Reds, yellows, and oranges light the trees as the smell of warm pumpkin spice is on everyone's mind. Recreate the feelings of home and fall with any number of our products to help your personal care selection resonate with your customers this fall.

Provide the comfort your customers seek by adding spice-scented candles, using yellow, red, orange and brown as primary colors during the fall, and taking advantage of fall inspired mold shapes such as leaves, pumpkins, and apples. Experiment with possible new favorite scents, such as sweet almond or vanilla blossom, which are popular with this year's consumers. (See page 23)

Additionally, sports play a huge part in the fall season. Children join their community's football teams, the weather is perfect for golf, and everyone tunes in on the weekends to NFL and College football. Be whimsical with your products and incorporate fall sports themed products to cater to the sports fan in us all.

The following pages are full of warm, imaginative, fall inspired products we know your customers will love - all made from products and supplies you can purchase at <a href="https://www.wholesalesuppliesplus.com">www.wholesalesuppliesplus.com</a>! Use these ideas to excite your customers and have them embrace the Autumn season!

#### **Fall Fragrance Oil Sampler Kit**

This kit includes (12) of our best selling scents for fall.

You Save \$23.38 by purchasing this kit rather than buying the items separately.

This kit includes the following items:

- (1) 2 fl oz Orange Clove Fragrance Oil 690
- (1) 2 fl oz Witches Brew Type Fragrance Oil 520
- (1) 2 fl oz Pumpkin Pie Type Fragrance Oil 408
- (1) 2 fl oz Perfect Pumpkin Fragrance Oil 452
- (1) 2 fl oz Spiced Potpourri Fragrance Oil (393)
- (1) 2 fl oz Apple Jack N' Peel Type Fragrance Oil 148
- (1) 2 fl oz Apple N Spice Fragrance Oil 115
- (1) 2 fl oz Cinnamon Fragrance Oil 129
- (1) 2 fl oz Twigs & Berries Fragrance Oil 677
- (1) 2 fl oz Spiced Chestnut\* Fragrance Oil 554
- (1) 2 fl oz Chestnuts & Brown Sugar Fragrance Oil 402
- (1) 2 fl oz Spiced Cranberry Fragrance Oil 149





#### <u> Bar Soap Making Kit - Leaf and Pumpkin</u>

This kit has been designed to make 17 bars of soap. If you are making this product for sale, we recommend pricing at \$6.95 per bar.

You Save \$13.30 by purchasing this kit rather than buying the items separately.

This kit includes the following items:

- (1) 1 mold(s) Leaf & Pumpkin Combo Silicone Mold
- (1) 1 set Mini Mixer Cordless
- (3) 1 piece Beaker Natural Polypropylene
- (1) 2 lb Extra Clear MP Soap Base 2 lb
- (1) 2 fl oz Twigs & Berries Fragrance Oil
- (1) 2 lb Goat Milk MP Soap Base (2 lb. Tray)
- (1) 0.25 oz (1 TBSP) Aborigine Amber Mica Powder
- (17) 1 piece Premium Crystal Cello Bags

 $(4.75'' \times 6.75'')$ 

- (1) 0.6 oz (1 TBSP) Matte Woodland Green Pigment Powder
- (1) 0.25 oz (1 TBSP) Neon Citrus Blast Dye Powder
- (2) 0.18 lb (2 oz) Glycerin Natural
- (1) 1 piece Mask Basic Procedures
- (1) 0.03 Pack (1/2 oz) Natural Raffia
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (1) 1 each Hairnets 21 inch Disposable
- (1) 1 piece Droppers Plastic
- (1) 1 piece Instruction Sheet

#### <u>Bar Soap Making Kit - Football</u>

This kit has been designed to make (18) 3.5 oz bars of soap. If you are making this product for sale, we recommend pricing at \$4.95 per bar.

You Save \$10.81 by purchasing this kit rather than buying the items separately.

This kit includes the following items:

- (2) 2 lb Extra Clear MP Soap Base 2 lb Tray
- (1) 1 mold(s) Football Silicone Mold
- (1) 2 fl oz Fresh Cut Grass Fragrance Oil 153
- (1) 0.25 oz (1 TBSP) Aborigine Amber Mica Powder
- (18) 1 piece Premium Crystal Cello Bags (4.75" x 6.75")
- (1) 0.35 oz (1 TBSP) Ultra Sparkle White Mica Powder
- (1) 1 piece Beaker Natural Polypropylene
- (1) 1 piece Mask Basic Procedures
- (1) 0.03 Pack (1/2 oz) Natural Raffia
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (1) 1 piece 20/410 Black Ribbed Sprayer Top Clear Cap
- (1) 1 Bottle 2 oz Clear Round Bullet Plastic Bottle 20/410
- (1) 1 each Hairnets 21 inch Disposable
- (1) 1 piece Droppers Plastic
- (1) 1 piece Instruction Sheet



#### **School Books Soap Kit**

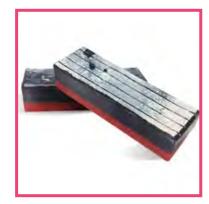
This kit has been designed to make (20) 5.5-6 oz bars. Suggested retail price is \$4.95 each.

You Save \$1.36 by purchasing this kit rather than buying the items separately.

This kit includes the following items:

- (1) 1 mold(s) Rectangle Basic GLOSSY Silicone Mold 1601
- (2) 2 lb Extra Clear MP Soap Base 2 lb Tray
- (2) 2 lb Ultra White MP Soap Base 2 lb Tray
- (1) 2 fl oz Matte Woodland Green Liquid Pigment
- (1) 2 fl oz Green Apple Fragrance Oil 266
- (1) 0.3 oz (1 TBSP) Yellow Oil Locking Mica Shimmer
- (1) 2 oz Matte Cobalt Blue Liquid Pigment
- (1) 1 piece Mask Basic Procedures
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (1) 1 each Hairnets 21 inch Disposable
- (1) 1 piece Droppers Plastic
- (1) 1 piece Instruction Sheet





#### **School Chalkboard Eraser Soap Kit**

This kit has been designed to make (16) 2 oz bars of soap. If you are making this product for sale, we recommend pricing at \$3.95 per bar.

You Save \$6.76 by purchasing this kit rather than buying the items separately.

This kit includes the following items:

- (1) 1 mold(s) Rectangle Basic GLOSSY Silicone Mold 1601
- (1) 2 fl oz Apple Pecan Sage Fragrance Oil 753
- (1) 2 lb Extra Clear MP Soap Base 2 lb Tray
- (1) 2 fl oz Matte Americana Red Liquid Pigment
- (1) 2 fl oz Matte Black Liquid Pigment
- (1) 0.35 oz (1 TBSP) Ultra Sparkle White Mica Powder
- (1) 1 piece Mask Basic Procedures
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (1) 1 each Hairnets 21 inch Disposable
- (1) 1 piece Droppers Plastic
- (1) 1 piece Instruction Sheet

#### Ruler & Eraser Soap Kit

You Save \$7.10 by purchasing this kit rather than buying the items separately.

This kit includes the following items:

- (1) 1 mold(s) Loaf Regular Clear Silicone Mold 1501
- (1) 1 mold(s) Rectangle Guest GLOSSY Silicone Mold 1610
- (2) 2 lb Detergent Free Soap Base SHEA BUTTER 2 lb Tray
- (1) 2 fl oz Monkey Farts Fragrance Oil 128
- (1) 2 fl oz Matte Black Liquid Pigment
- (1) 2 fl oz Matte Yellow Liquid Pigment
- (1) 2 lb Detergent Free Soap Base CLEAR 2 lb Trays
- (16) 1 piece Premium Crystal Cello Bags (2.5" x 2" x 6")
- (1) 0.5 oz (1 TBSP) Matte Black Oxide Pigment Powder

- (1) 0.25 oz (1 TBSP) Neon Tutti Frutti Dye Powder
- (1) 1 piece Mask Basic Procedures
- (1) 0.25 oz (1 TBSP) Matte Yellow Oxide Pigment Powder
- (1) 2 piece Gloves Vinyl (Medium) Low Powder
- (1) 1 each Hairnets 21 inch Disposable
- (1) 1 piece Instruction Sheet
- (1) 0.008 Spool (4 Yds) Orange Curling Ribbon
- (1) 0.008 Spool (4 Yds) Citrus Green Curling Ribbon





Crafters Choice™ Autumn Breeze Fragrance Oil 535



Crafters Choice™ Harvest Type Fragrance Oil 370



Sheridan Leaf 3D Plastic Soap Mold



Leaf Shaped Cutters - Set of 3



Crafters Choice™ Candle Color Dye Blocks - Mahogany



Crafters Choice™ Autumn Lodge\* Fragrance Oil 401



Crafters Choice™ Autumn Wreath\* Fragrance Oil 545



Crafters Choice™ Spiced

Potpourri Fragrance Oil

(393)

Crafters Choice™ Orange Clove Fragrance Oil 690



Crafters Choice™ Cinnaberry Cider Soy Candle Fragrance Oil TBD



Crafters Choice™ Spiced Potpourri Fragrance Oil (393)



Crafters Choice™ Ginger Spice Fragrance Oil 161



Crafters Choice™ Sweet Vanilla Chai Fragrance Oil



Coffee Bar Fragrance Oil



Spiced Peaches Soy Candle Fragrance Oil



Crafters Choice™ Pomegranate & Sweet Orange\* Fragrance Oil 500



Crafters Choice™ Pomegranate Butter Blend



Leaf & Pumpkin Combo Silicone Mold



Football Silicone Mold

#### **MP Soap: Leaf & Pumpkin**

Estimated Time: 1 Hour Yields: (16) 4 oz. bars

These colorful soaps will add a nice fall touch to any kitchen or bath.

INCI Ingredient Label: Propylene Glycol, Sorbitol, Water, Sodium Stearate, Sodium Laureth Sulfate, Goats Milk, Sodium Myristate, Sodium Laurate, Triethanolamine, Glycerin, Tocopherol, Titanium Dioxide, Yellow 5, Water, Chromium Oxide, Mica (and) Iron Oxides, Polyester-3, Yellow 7.



#### **Ingredients**

- 2 Pound(s) Crafter's Choice Goat Milk MP Soap
- 2 Pound(s) Crafter's Choice Extra Clear Soap
- 1 Silicone Leaf & Pumpkin Mold
- 1 Tablespoon(s) Crafters Choice™ Neon Citrus Blast Dye Powder
- 1 Tablespoon(s) Crafter's Choice Aborigine Amber Mica Powder
- 1 Tablespoon(s) Crafters Choice™ Matte Woodland Green Pigment Powder
- 2 Ounce(s) Crafter's Choice Twigs & Berries Fragrance Oil
- 4 Ounce(s) Glycerin Natural
- 17 Cello Bags 4.75 x 6.75
- 0 Natural Raffia
- 3 Beakers
- 1 Plastic Dropper

#### **Equipment**

- Cookie Sheet
- Digital Scale
- Digital Thermometer
- Frother (Mini Mixer)
- Glass Mixing Bowl
- Microwave
- Mixing Spoon
- Plastic Dropper
- Soap Cutter
- Spray Bottle with Alcohol

#### **Directions**

- 1. NOTE: If you are making these products for sale, good manufacturing practices recommend you wear a hairnet, gloves and a mask. We also recommend a clean apron.
- 2. Place Silicone Leaf & Pumpkin mold on cookie sheet.
- 3. To make pumpkins, weigh 12 oz. Crafter's Choice Goat's Milk MP Soap base and place in glass mixing bowl.
- 4. Place in microwave and heat for about 30 seconds until soap has completely melted. DO NOT BOIL. Take out and stir soap.
- 5. If you choose not to color the pumpkins, skip this next step and go to Step 8.
- 6. In plastic beaker, mix a small amount of orange powder into 1 oz. of glycerin. Mix well with mini-mixer.
- 7. Mix desired amount of color into goat milk soap. Mix well.
- 8. With plastic dropper, measure 10.5 ml of fragrance oil and add to melted soap. Mix well.
- 9. Pour soap into 3 pumpkin cavities and spritz top of bars with alcohol.
- 10. For leaves: Weigh 4 oz. of Crafter's Choice Extra Clear MP soap and place in glass measuring cup.
- 11. Place in microwave and heat until soap has completely melted. Stir well.
- 12. In plastic beaker, mix a small amount of brown mica powder into 1 oz of glycerin. Mix well with mini-mixer.
- 13. Add 3.5 ml of fragrance, stir well and pour into first leaf cavity. Spritz top with alcohol.
- 14. For next 2 leaves, follow instructions 10-13 using color of choice.
- 15. Place cookie sheet in freezer for about 15 minutes to set up or leave at room temperature.
- 16. Unmold soaps, wrap immediately and label accordingly.



#### Brown Sugar and Oats Body Scrub

Estimated Time: 1/2 Hour Yields: 4 - 8oz. jars

The oat scrub and brown sugar gently exfoliate your skin as the walnut oil and shea butter moisturize and leave your skin feeling soft and smooth all over. It's a perfect product to prep your skin for colder weather and smells delicious!

INCI Ingredient Label: Juglans regia (Walnut) Oil, Avena Sativa (Oat)
KernelMeal, Brown Sugar, Butyrospermum Parkii (Shea Butter), Glycerin,
Propylene Glycol, Sodium Cocoate, Goats Milk, Water, Sodium Stearate,
Sorbitol, Sodium Myristate, Tocopherol, Titanium Dioxide, Iron Oxide,
Ricinus Communis (Castor) Seed Oil, Stearic Acid, Behentrimonium Methosulfate
(and) Cetyl Alcohol (and) Butylene Glycol, fragrance

#### <u>Ingredients</u>

- 8 Ounce(s) Crafter's Choice Walnut Oil
- 2 Ounce(s) Crafter's Choice Ultra-Refined Shea Butter
- 2 Tablespoon(s) Crafter's Choice Stearic Acid
- 2 Tablespoon(s) Crafter's Choice Emulsifying Wax, Conditioning
- .50 Pound(s) Crafter' Choice Oat Scrub-Chopped Oats
- 8 Ounce(s) Turbinado Brown Sugar
- 4 Ounce(s) Crafter's Choice Detergent Free Goat Milk MP Soap
- 2 Ounce(s) Crafter's Choice Castor Oil
- 2 Ounce(s) Crafter's Choice Glycerin-Natural
- 1 Teaspoon(s) Crafter's Choice Vitamin E Natural
- 4 Teaspoon(s) Crafter's Choice Brown Sugar Fragrance Oil

#### Equipment

- Digital Scale
- Food Processor
- Glass Pyrex Bowls (2)
- Measuring Spoons
- Microwave
- Wire Whisk

#### **Directions**

- 1. NOTE: If you are making these products for sale, good manufacturing practices recommend you wear a hairnet, gloves and a mask. We also recommend a clean apron.
- 2. Grind .50 # or 8 oz. of the oat scrub in a food processor until a powdery consistency. Set aside.
- 3. In a glass mixing bowl, place walnut oil, stearic acid and emulsifying wax. Heat in microwave for 75 seconds. If stearic and e-wax not completely melted, heat for additional 20 seconds or until melted.
- 4. Stir contents with wire whisk to blend.
- 5. Add shea butter and let melt into warm oil. Once melted, blend again with whisk.
- 6. Weigh 4 ounces of MP soap base. Cut into chunks and place in separate glass pyrex bowl.
- 7. Place bowl in microwave and heat for about 40 seconds (or until melted). Stir to melt any remaining solid pieces.
- 8. Add melted soap to oil/butter mixture.
- 9. Then add oat scrub and brown sugar. Mix well.
- 10. Follow with remaining ingredients: castor oil, glycerin, vitamin E and fragrance. Mix well.
- 11. Let product cool completely before packaging into jars. Product will separate slightly, so be sure to mix well before spooning into jars.
- 12. Label accordingly.
- 13. NOTE: If you think your customers may use in shower and product may have water contamination, we suggest adding Germaben II E preservative at .5%.

#### **MP Soap: Football**

Estimated Time: 1/2 Hour Yields: (18) 3.5 oz. bars

Great addition to your fall line.
These soaps would also make fun
favors for your child's birthday party!

INCI Ingredient Label: Propylene Glycol, Sorbitol, Water, Sodium Stearate, Sodium Laureth Sulfate, Sodium Myristate, Sodium Cocoyl Isethionate, Fragrance, Triethanolamine, Glycerin, Mica (and) Iron Oxides, Titanium Dioxide.



#### **Equipment**

- Digital Scale
- Large Glass Measuring Cup
- Microwave or Double Boiler
- Mixing Spoon
- Plastic Dropper
- Small Glass Measuring Cup
- Soap Cutter
- Spray Bottle with alcohol(for spritzing)

#### <u>Ingredients</u>

- 4 Pound(s) Crafter's Choice Extra Clear Soap
- 1 Tablespoon(s) Ultra Sparkle White Mica Powder
  - 1 Tablespoon(s) Aborigine Amber Mica Powder
- 2 Ounce(s) Crafter's Choice Fresh Cut Grass Fragrance Oil
  - 1 Football Silicone Mold
  - 18 Cello Bags 4.75 x 6.75
    - 1 Plastic Beaker
    - O Natural Raffia
    - 1 Plastic Dropper

#### **Directions**

- 1. NOTE: If you are making these products for sale, good manufacturing practices recommend you wear a hairnet, gloves and a mask. We also recommend a clean apron.
- 2. Weigh 1.5 oz. of clear soap and place in glass measuring cup.
- 3. Heat in microwave for 30 seconds. Stir. If not completely melted, heat for additional 10 seconds until melted.
- 4. Add 1/2 teaspoon of Ultra Sparkle White Mica Powder to melted soap. Stir well.
- 5. Using plastic dropper, pipe melted white soap into football laces and stripes. The more soap you are able to fill into the cavities, the better it will look.
- 6. If soap starts to harden, melt in microwave for about 10 seconds.
- 7. To keep dropper flowing freely, place in warm water when not in use. Before using again, be sure to empty dropper of any water.
- 8. Continue until all footballs are done.
- 9. With digital scale, weigh 20 oz. of soap. Cut soap up into small chunks and place in large glass measuring cup.
- 10. Place cup in microwave and heat soap until completely melted.
- 11. To melted soap, add 1 teaspoon of brown mica powder. Mix well.
- 12. Add 18 ml of Fresh Cut Grass fragrance oil. Mix well.
- 13. Spritz inside of each football cavity generously with alcohol. This ensures the over pour will stick to white laces.
- 14. Pour soap into each cavity. Spritz top of soap with alcohol to release any surface bubbles.
- 15. Once soap has hardened, remove from mold. Package and label accordingly.

#### **Hot Colors for Fall 2012**

Pantone announced that Tangerine Tango was the color of 2012. Every season they provide what they predict to be the hottest colors for fashion and cosmetics. Fall 2012 has a great variety of hot colors to choose from - see the fall colors below for inspiration on what will be the most popular palette for Fall 2012. Any of these peak your interest? Offer your customers the hottest colors when they'll want them!



#### **Top Fragrances for 2012**

'Sensory Escape' was a theme in this year's launches of personal care and air care products. This theme being reminscent of the fruits and flowers of a tropical holiday to evoke a relaxing and rejuvenating atmosphere. See below for a sampling of the ingredients used throughout the products that are hottest now!



#### Use code WSP-7157 to get:

# 15% off the Apple with Leaf Soap Mold!



Coupon Expires Sept. 30, 2012. During checkout, enter code on coupon page. Good for in stock, internet orders only. No Rainchecks.

#### Use code WSP-9058 to get:

#### 15% off Matte Burgundy Red Soap Color Bar!



Coupon Expires Sept. 30, 2012. During checkout, enter code on coupon page. Good for in stock, internet orders only. No Rainchecks.

#### Use code WSP-522 to get:

#### 15% off Bath Tea Bags (4.5" x 3.75")!



Coupon Expires Sept. 30, 2012. During checkout, enter code on coupon page. Good for in stock, internet orders only. No Rainchecks.

#### Use code WSP-2390 to get:

#### 15% off Mesh Bath Tea Ball!



Coupon Expires Sept. 30, 2012. During checkout, enter code on coupon page. Good for in stock, internet orders only. No Rainchecks.

#### Use code WSP-931 to get:

# 15% off Rose Petals - Red Buds & Leaves!



Coupon Expires Sept. 30, 2012. During checkout, enter code on coupon page. Good for in stock, internet orders only. No Rainchecks.

#### Use code WSP-7410 to get:

#### 15% off Alphabet Silicone Molds -Letters A to Z!



Coupon Expires Sept. 30, 2012. During checkout, enter code on coupon page. Good for in stock, internet orders only. No Rainchecks.

#### WSP Sale & Event Planner: 6-Week Preview Wednesday Saturday **WSP Fragrance Monday Means Sale at WSP!** of the Month! Every Monday, a new 24-hour sale is announced. **Gingham Apple Fragrance Oil** Keep track with this handy Calendar below! is on sale the entire month of September!\* September 2 Lotion Sale! 11 12 13 14 15 Essential Difs Sale! 17 18 19 20 16 21 22 Starter Kit Sale! 25 24 26 27 28 23 29 Butter Sale! 30 Last Day 1 Powder 3 5 to Use 'Handmade' Coupons October Awarded! 10 11 12 13 Soy Wax

#### Wholesale Supplies Plus

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#### Business Essentials: Do Less, Accomplish More



Work at home moms are natural multi-taskers, and though that tendency is often to thank for the ability to cram an endless list of personal, professional and family activities and tasks into one day, it may not be the best move for your professional productivity. Mary Czerwinski, one of the leading authorities in the field of "interruption science" has researched the impact of multi-tasking at companies like Microsoft. Her studies reveal that workers take, on average, 15 minutes to return to serious mental tasks after responding to incoming email messages that interrupted the work at hand. Worse yet, there's only a 60 percent chance that you'll return to an original task with real focus post-interruption. The other 40 percent of the time, attention wanders towards other distractions, creating an endless cycle of partial attention. Though it may be counterintuitive to your work at home mom instincts, focusing one task at a time could actually lead to a more rewarding day. Here's how to do it.

Clear space, clear mind. When examining productivity at Microsoft, Czerwinski found that bigger computer screens allowed users to complete tasks up to 44 percent more quickly. However, the issue may have less to do with actual screen size, and more to do with reducing clutter, and the minds' temptation to wander to "what's next" based on external stimuli. If you're not able to secure a larger monitor or work space, create the illusion of it. Open just one computer window at a time, enlarged to its fullest potential, and gather any paperwork, tools, and other space-suckers in your home office, and move them elsewhere. If you can't resist checking emails while working, take advantage of free self-discipline aids like FocalFilter, an online solution that has easy cut and paste functionality for temporary blocking of distracting sites.

Make lists. David Allen, creator of the "Getting Things Done" system says that unless the task you're doing is visible right in front of you, you will half-forget about it once distracted. Worse yet, it will nag at you from your subconscious, making everything you do thereafter a partial attention effort. To combat the issue, adopt a new reliance on lists. Allen says that when any interruption distracts you for longer than two minutes, it should get added to your to-do list—which you are constantly updating. Keep the list in a portable, easy to update format, so that its "real time," all the time. Once the 100th mommy interruption of the day is resolved, immediately check your list, and go back to whatever is at the top.

Cater to your brain's peaks. You are probably aware of when you feel most mentally aware, but science has actually proven that people have "peak brain hours" that dictate when they excel at different activities. Secretary of the International Brain Education Association Sung Lee, MD, says that during the earlier part of the day, your brain has moderate levels of cortisol, which helps you mentally focus. Tackle projects that analysis and creativity before 11 a.m. If you're to do-list has several tasks that require fast-paced action but little deep thought, like answering emails and phone calls, logging receipts, or completing household chores or shopping lists, do them between 11 a.m. and 2 p.m. During this time, mental quickness is at a peak, thanks to reduced levels of the melatonin. The research also shows what every mom knows through experience: The brain is ready for a break around 2 p.m.! Take a brief time out with a "mommy meditation," or at home yoga practice. If that's not your style, simply take your computer outdoors, or to a room other than your home office for a much needed environmental refresh.

Stephanie Taylor Christensen is a former financial services marketer turned stay at home working mom, yoga instructor and freelance writer covering personal finance, small business, consumer issues, work-life balance and health/wellness topics for ForbesWoman, Minyanville, SheKnows, Mint, Intuit Small Business, Investopedia and several other online properties. She is also the founder of Wellness On Less and Om for Mom prenatal yoga. Stephanie wrote this feature article exclusively for Debbie May.com (<a href="https://www.DebbieMay.com">www.DebbieMay.com</a>), an organization dedicated to helping small businesses succeed.

#### Business Essentials: Take Back Control with This Simple Process

Do you ever feel out of control of your world? So many things are out of our control; the choices that our grown children make, the global economy, the weather – the list goes on and on. But the things that are within your control have a huge impact on your life. Your attitude toward life is what determines your actions, which determine the outcome.

Our actions are dictated by our perspective and interpretation of reality. If you are basically pessimistic, for example, you will make decisions that draw more negativity into your life. These will be fear-based actions and decisions, which usually result in a negative outcome. A more optimistic individual is likely to draw desirable events into their life. An optimist will try new things, take emotional risks, and enjoy the outcome. Which way do you tip the scale; toward optimism or pessimism? If you are generally negative, think about how you feel, both emotionally and physically. Could your world be better? Could your health be better? Perhaps



ly and physically. Could your world be better? Could your health be better? Perhaps it's time for a change.

But can you simply flip a switch and choose to be an optimist? It's possible, but not likely. You can, however, make a conscious choice to reduce your pessimistic tendencies and opt for a sunnier outlook on life. You have to exercise our mind, just like you do your body. The more you work toward change, the better your results. Here are three simple steps to optimism; it's worth the work!

**Reframe your thoughts.** When you find yourself thinking or saying things like, that won't work, or I'll never be able to (fill in the blank), ask a simple question of yourself: Is that true and do I believe it with all my heart? The answer is usually "no". Oftentimes we subconsciously protect ourselves from the fear of failure by believing that we can't succeed. If you are prepared for the failure you think it will hurt less when things don't work out as you would have liked. Truthfully, the weeks, months, or even years spent in anticipation of failure are far more painful than a temporary let-down from which you can recover. You are also inviting failure into your life when you dwell on the negative.

**Reframe your comments.** When a negative statement enters your mind or comes out of your mouth, change the shape of it. For instance, if you are approaching someone with an idea, or a sales proposal, instead of, I just know she's going to say no, list the reasons that she may say yes to your idea. This reinforcement will give you more confidence, make you more likeable, and can even change the outcome.

**Reframe your criticism.** Entertaining negative thoughts about yourself or someone else lowers your energy; both physically and emotionally. When you make statements like, I can never do anything right, pull a switch and say, I've done so many things right in my life – and then go on to list them. There are tons of things you've done well; remind yourself of those daily. You will begin to see that your perspective is not based in reality and this empowers you to create a positive outcome.

Reframing is a simple process that is drawn from Neuro Linguistic Programming (NLP). There is a reason it works (and it will work if you remain committed to it). This process, along with many others, actually "rewires" your brain and "erases" the negative thought patterns that you currently have in place. You can teach yourself to think and act differently, and the outcome will be well worth your time and effort!

Marla Tabaka is a life & entrepreneurial coach who inspires entrepreneurs around the world to attain what she calls, The Million-Dollar Mindset. As a result, many of her clients have achieved – even surpassed – the million dollar mark in annual revenues and are living the life of their dreams. In addition to running a thriving practice, Marla is a columnist for Inc. Magazine on-line, and hosts two international on-line radio shows, The Million Dollar Mindset and Million Dollar Mindset Tapping. Marla wrote this feature article exclusively for Debbie May.com (www.DebbieMay.com), an organization dedicated to helping small businesses succeed. If you would like to consult with Marla to learn how she can help you grow your business and better your life, contact her at Marla@MarlaTabaka.com.

#### Business Essentials: Understanding Basic Accounting



Many small an accountant because time is your most

valuable resource and should be spent actively running and managing your business. It still makes sense to have an understanding and appreciation of what your accountant is doing for you. This will help avoid surprises and allow you to talk intelligently about financial decisions that affect your bottom line.

In the old days, accountants often wore green eyeshades to reduce eyestrain caused by early incandescent lights. Their handwritten ledgers have been replaced by computer software that can produce instantaneous reports and statements. The purpose of this article is to provide a basic understanding of the accounting process.

**Journal Entries** The first step in the process is recording journal entries that are triggered by business transactions. Today, few transactions are conducted with cash exchanging hands which has made recordkeeping much easier. Most business transactions are done on credit, usually through a line of credit or credit card.

In accrual accounting, transactions are recorded when they happen, not when that to spot problems and take correcthey are actually paid for. So when you purchase something on credit, the transaction occurs at that point, not when you pay the bill later on.

A journal entry consists of a debit and credit to at least two different accounts. Assume that you use a supplies. One journal entry would be a \$100 debit to the supplies account since you have increased your assets by that amount. The other journal entry is a \$100 credit to the accounts payable account since that amount is now a liability owed to your credit card company. Note that the debit equals the credit entry, so they balance to zero.

**General Ledger** Company transactions businesses hire are recorded in a general ledger as journal entries. It will show changes to take care of in each account and is normally recontheir books. If ciled monthly. Traditionally, accounyou can afford tants created a "T" summary for each it, that's usual- account, with the name at the top and ly a good idea two columns on either side of T-stem. The left column lists all the debits and the right column lists all the credits.

> The information from the T accounts is used to create the trial balance. This is a table that lists the balances of all the asset accounts, and the equity and liability accounts. Asset accounts normally have a debit balance: buildings, land, equipment, cash, inventory, accounts receivable, etc. Equity and it balance: owner's equity, mortgages, outstanding loans, accounts payable,

The trial balance should reflect equal totals for debits and credits. During certain accounting periods, adjustments are made for items such as prepaid expenses and depreciation.

Financial Reports One benefit of being a sole proprietor is that you can dictate the types and frequency of reports you want and need to track your business. At a minimum, you'll need financial data that's necessary to complete your annual tax returns. For software programs available to track most small businesses, monthly reviews your status. of your financial status are adequate. You don't want to wait longer than tive actions.

Depending on the legal structure and organization of your business, you may be required to produce financial statements on a regular basis. For cor- es. It will also make dealing with the porations, this is usually quarterly and consists of a balance sheet, cash flow, credit card to buy \$100 worth of office income statement, and accompanying

- Balance sheet Shows who owns the company (stockholders' equity), what the company owes (liabilities), and what the company owns (assets). Remember this simple formula: Assets = Liabilities + Stockholders' equity
- Cash flow Summarizes changes in cash position during the year

Income statement - Displays the revenues (sales) and expenses that were experienced during the reporting period

Notes to statements - Contains explanations necessary to understand and analyze the statements, as well as details regarding company accounting methods

The process is completed when the accounts are closed and reset for the next reporting cycle.

Accounting Guidance The Financial Accounting Standards Board (FASB) establishes private sector standards for financial accounting. The standards are recognized by the Securities and Exchange Commission and the Ameriliability accounts normally have a cred- can Institute of Certified Public Accountants.

> The FASB sets generally accepted accounting principals (GAAP) primarily through its Statements of Financial Accounting Standards. These statements provide the highest level of financial guidance and are sometimes expanded upon by other FASB pronouncements.

**Summary** Understanding your finances is critical to successfully running your business. Computer automation has made this much easier and faster than ever before, so take advantage of the

Your customers, suppliers, and lenders are counting on you to keep accurate financial records. If you don't, they'll go elsewhere with their business. Whether you use a CPA or not, you still have a legal and ethical obligation to maintain the integrity of your financ-IRS a whole lot smoother.

Geoffrey Michael is a freelance writer specializing in business, marketing, personal finance, law, science, aviation, sports, entertainment, travel, and political analysis. He graduated from the United States Air Force Academy and is also licensed to practice law in California and New Hampshire. Geoffrey wrote this feature article exclusively for Debbie May.com (www. <u>DebbieMay.com</u>), an organization dedicated to helping small businesses succeed.

#### What does it mean when a cosmetic is labelled "Natural "?

What constitutes a "natural" product to one person may not be "natural" at all to someone else. There is no accepted definition of the term "natural" according to the U.S. Food and Drug Administration (FDA). All skincare ingredients are chemicals by definition. And, "derived" ingredients are unnatural both because they are extracted from an original (natural) substance and because the method of derivation is generally chemical and performed in a laboratory.

#### Why is "Natural Skincare" such a big deal anyway?

There is considerable market value in promoting natural skin care cosmetic products to consumers, but dermatologists say it has very little medical meaning and the FDA states the claim has no legal meaning. The FDA has not defined what "natural" is or how to achieve it. Contrary to popular belief, the FDA does not regulate the sale of



skincare and cosmetic products before they are sold. Therefore, anyone can call a product "Natural" regardless of the quantity or quality of "natural" ingredients in the formula. Since the term has no definition nor is it regulated, "natural" holds no value beyond that of a marketing tool.

#### Use Due Diligence and Be Suspicious of Labels:

Words like "natural" or "hypoallergenic" look reassuring on a product label, but they're meaningless for consumers as the FDA has no guidelines for these claims. Products labeled "natural," for example, may contain some natural ingredients; but they may also include synthetic dyes and fragrances. "Hypoallergenic" merely means that the most common irritants are left out, but other potentially problematic chemicals may still be in the mix. "Fragrance-free" means a product has no perceptible odor—synthetic ingredients may still be added to mask naturally occurring odors.

#### What recourse do we have when clients demand "natural"?

Be honest about your formula and whether it is indeed naturally derived. Do your research and determine the "value" of the natural ingredients used. Educate your customers so that they understand the benefits of your product. If your formula contains one natural ingredient and the rest are synthetic, you do your customers a disservice by generically advertising the product as "All Natural".

Investing in third party certifications, such as Organic Certification, Vegan Certification or Gluten-Free Certification, adds value to your product line through outside confirmation of your claims. Because certified products are verified by a third party, consumers can be assured that your claims are valid. Although you may not use the official USDA, Vegan or Gluten-Free seals until you become certified, you may still list in your ingredients the organic, vegan or gluten-free raw materials used.

#### If major corporations are making "natural" claims, why can't my small business?

The Grocery Manufacturers Association, which represents more than 300 food and beverage makers, had a panel in February that discussed "natural" claims. Part of the problem is that consumers are looking for healthier products and companies have responded by creating and branding their products as "all natural." Orange juice manufacturer, Tropicana, was recently hit with a series of lawsuits claiming its "100% pure and natural" orange juices are so heavily processed, that the "natural" label is misleading and deceptive. As seen in the Tropicana lawsuit as well as the recent suits brought against Dr. Bronner's, the Court held that the USDA had jurisdiction over the regulation of the terms "natural" and "organic". While the USDA rigorously regulates the term "Certified Organic", it has not shown any indication that it will regulate the term "natural".

Usage of the terms "natural" and "all natural" are in no way illegal; however, as consumers become more educated, there is a growing movement demanding proof of these claims and companies perceived to be exploiting "natural" are playing a dangerous game likely to end in litigation. Take the extra step to protect your company and brand by utilizing clearly defined terms and third party certifications that put your customers at ease.

Allison B. Kontur is an inventive scientist and educator specializing in natural cosmetic formulation and short-run, private label skincare. Since 2005, she has worked as chief cosmetic formulator, business consultant and CEO of various skin care companies. Allison is the co-founder of AliMar Labs, LLC, (www.alimarlabs.com) a private label manufacturer specializing in ultra-low minimums, as well as co-founder of the Vegan skincare line, Sydni Monique (www.sydnimonique.com).

#### NEON REVOLUTION

Bright neon pinks, yellows, blues, greens, purples, and oranges were in abundance at this year's Craft & Hobby Association trade show.

Bright craft paints, knitting yarns, dyes, and many other items showcased the return of neon as 2012's vibrant craft trend!



# Want to get on the neon bandwagon? Check out these products from Crafter's Choice available at <a href="https://www.wholesalesuppliesplus.com">www.wholesalesuppliesplus.com</a>!























**Neon Soap Bars** 















#### New WSP Fragrances!

new war fragrances:	
Mango Cilantro* Fragrance Oil 157	Mango with jints of herbaceous cilantro and tangy citron.
Pineapple Punch* Fragrance Oil 229	Deep golden pineapple, creamy coconut milk completed with peach nectar and pink guava.
Gain* Fragrance Oil 261	Fresh water with floral notes, ozone, and soft sandalwood.
Apple Mango Tango* Fragrance Oil 524	Fresh mango, apple slices, and soft floral.
Island Fresh* Fragrance Oil 525	A combination of plumeria, hibiscus, cyclamen, and jasmine.
Hawaiian Breeze* Fragrance Oil 735	Horned melons, succulent kiwis, ripe pineapple wedges, and sweet star fruit.
Apple & Cinnamon* Fragrance Oil 248	Macintosh apple peels and a hint of spice: cinnamon, allspice, and clove bud.
Peppermint Mocha Soy Candle Fragrance Oil 721	Sugared rum, creamy chocolate and icy peppermint topped with frothed milk and a hint of spice.
Peppermint Bark Fragrance Oil 747	Crushed candy canes over sugary white chocolate.
Sweet Potato & Brown Sugar Fragrance Oil 748	Mashed sweet potato with the a touch of cinnamon and brown sugar and finished with freshly ground nutmeg and buttered rum.
Fresh Picked Pears Fragrance Oil 749	Apples and peaches lie beneath juices from the freshly picked Bartlett pear.
Pink Chiffon Fragrance Oil 750	An airy blend of soft pink petals, creamy blonde woods, and vanilla bean chiffon.
Coffee Bar Fragrance Oil TBD 751	Dark espresso, vanilla macchiato, and warm spices blend with rich leather.
Alpine Frost Fragrance Oil 752	Fresh breezes, orchid and Ylang dance on top of cypress trees, frosted woods, Oakmoss, and fresh spices.
Apple Pecan Sage Fragrance Oil 753	Southern pecans are mixed with curled apple peels and sage leaves and are completed with sweet persimmon and nutmeg.
Rio Rumberry* Fragrance Oil 754	A bright, exotic blend of Lychee nectar, watery Starfruit, and wild Rumberry.
Pistachio Macaroon Fragrance Oil 756	Notes of sugared pistachio and amaretto blended with warm, buttery cookies.
Honeysuckle Gardenia Fragrance Oil 757	Notes of pretty gardenia, a tease of rose and sweetened with tender honeysuckle.
Gingham Apple* Fragrance Oil 758	Crunchy red apples.
Market Peach* Fragrance Oil 759	Juicy sweet peaches.
Guavaberry Goji Fragrance Oil 760	Mandarin, go <mark>ji, guavaberr</mark> y, and tropical hibiscus.
Caramel Brulee Fragrance Oil 762	Creamy vanilla custard and delightful butter accords completed with caramel and nutty crust.
Mystical Woods Fragrance Oil 763	Sandalwood, royal honey and golden amber with hints of patchouli and sparkling bergamot.
Paradise Daiquiri* Fragrance Oil 764	Ripe strawberries, raw cane sugar, red raspberries, and soft island florals.
Peanut Butter Chocolate Fragrance Oil 765	Rich, creamy peanut butter and melted dark chocolate.
Polynesian Hibiscus Fragrance Oil 766	Red hibiscus, island plumeria, aloe vera leaf, and dewy cassis petals.
Old Saint Nick Fragrance Oil 767	Cassia bark and rosewood blended with cedar, black amber, sandalwood, and sheer musk.
Frosted Ginger Cookie Fragrance Oil 768	Blend of sweet molasses, ground ginger, and clove bud - topped with rich buttercream.
Cranberry Thumbp <mark>rint C</mark> ookie Fragrance Oil 769	Sweet cranberry jam meets crunchy ground walnuts.
Cinnaberry Cider Soy Candle Fragrance Oil 770	Juicy oranges, ripe strawberries, and golden raspberries with sweet cinnamon and a hint of mulled cider.
Spiced Pumpkin Latte Soy Candle Fragrance Oil 771	Sweet butternut pumpkin notes blended with cafe latte, gooey caramel, and sweet spices.
Sparkling Cranberry Mimosa Fragrance Oil 772	A sparkling festive blend of bubbly champagne, tart cranberry juice, and Lisbon lemon.
Sweet Vanilla Chai Fragrance Oil 774	Shaved coconut, sticky maple syrup, golden butter, and white chocolate tea blended with warm holiday spices and vanilla rum.
Double Chocolate Walnut Brownies Fragrance Oil 775	Imported rich dark chocolate is decadently blended with a mix of light brown sugar, golden butter, and chopped walnuts.



#### **Featured Facebook Friends**



Susan Gardland Foti Bella Fresca Bath & Body Products Glendale, CA



We have a new winner each week - 'Like' us on Facebook today to win!

http://www.facebook.com/WholesaleSuppliesPlus



Lauren Miller Sun Basil Garden Middeltown, DE



#### **Show & Tell Contest Winners for September**



#### Lindsey Stone from Clean Getaway Soap, Co.

**Happy Camper Bar Soap** 

"Happy Camper includes a bright and woodsy blend of EO's from WSP, including Cedar, Lavandin, Rosemary and Peppermint. Oxides are used to achieve the green and the brown and the simple tree pattern is easy to make with a chopstick." - Lindsey Stone



Turkish Mocha Cold Process Soap

"Turkish Mocha Cold Process Soap made using WSP coconut and palm oil and castor oil"- Misty Marcus



# PUMPKING & CARROT PURÉED AND ORGANIC PUMPKIN ACARROT FACIAL BAR All-Natural Magic Moon Goat's Milk Goaps Goapworks Coapworks

#### Dana Callahan from Magic Moon Soapworks

**Pumpkin Carrot Facial Bar** 

"[Made with] Pumpkin Seed Oil from Wholesale Supplies Plus and includes a generous portion of it as well as certified Organic Pumpkin and Carrots pureed into our Magic Moon SoapWorks Goat's Milk CP soap creation. It is Vegetable based with no Animal fats whatsoever and raw fresh organic Goat's Milk." - Dana Callahan

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#### "Helping Handmade Soap and Cosmetic Businesses Survive."

We are an alliance of artisans, small business owners, and soap and cosmetic manufacturers from across the country that want to preserve the freedom to produce and sell handmade soap & cosmetics in the USA.



Handmade Cosmetic Alliance works with legislators to preserve American jobs created by the handmade soap and cosmetic industry with three simple messages:

- Support small business exemptions for handmade cosmetic companies so that they may create local jobs and contribute to local economies.
- Reduce regulatory paperwork that has little to no impact on cosmetic safety but drives up the cost of doing business.
- Support financial aid as a way to foster and grow small businesses in the United States.

"Advocating Policies That Support Handmade Artisans, Small Soap & Cosmetic Businesses, and the Communities They Serve."

For More Information and to Get Involved, visit handmadecosmeticalliance.org



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